### Report Parameters

<table>
<thead>
<tr>
<th>Focus Institution</th>
<th>Demonstration University</th>
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<tbody>
<tr>
<td>Comparison Group</td>
<td>All Institutions That Contributed Data</td>
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<td>Group Size</td>
<td>565 Institutions</td>
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<tr>
<td>Year</td>
<td>2023-24</td>
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<tr>
<td>Compare By</td>
<td>Institutional Average Salaries</td>
</tr>
<tr>
<td>Effective Date of Data</td>
<td>November 1, 2023</td>
</tr>
<tr>
<td>Data Aging</td>
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<tr>
<td>Position</td>
<td>[107000] Chief Business Officer</td>
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<tr>
<td>Position Description</td>
<td>Responsible for the combined functions of administrative and financial affairs. Overall responsibilities typically include accounting, purchasing, physical plant and property management, human resources, food services, auxiliary enterprises, investments, and related business matters.</td>
</tr>
</tbody>
</table>

### Policies

Per Department of Justice Safe Harbor Guidelines, statistics will not display when the number of Institutions contributing data is less than 5 (too few data). Statistics will also not display when one institution’s data comprise more than 25% of the total (unbalanced data; only applicable if incumbent—rather than institutional average—salaries are selected). If fewer than 10 institutions have provided data for a position, any percentiles provided are poor estimates at best, and extreme caution should be taken in their interpretation and use.

Graphics will not appear in analyses with fewer than 15 incumbents.

Data Use Agreement
[https://www.cupahr.org/surveys/data-use-agreement/](https://www.cupahr.org/surveys/data-use-agreement/)

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### Focus as % of Comp Group

<table>
<thead>
<tr>
<th></th>
<th>Focus Institution</th>
<th>Comparison Group</th>
<th>Focus as % of Comp Group</th>
</tr>
</thead>
<tbody>
<tr>
<td>95th %</td>
<td>168,850</td>
<td>462,474</td>
<td>23.5</td>
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<tr>
<td>50th % (Median)</td>
<td>187,800</td>
<td>211,000</td>
<td>50.7</td>
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<tr>
<td>5th %</td>
<td>29,236</td>
<td>127,200</td>
<td>23.0</td>
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<tr>
<td>Average $</td>
<td>84,672</td>
<td>244,778</td>
<td>34.6</td>
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<tr>
<td>Std Dev $</td>
<td>39,842</td>
<td>118,774</td>
<td>33.5</td>
</tr>
</tbody>
</table>

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**[107000] Chief Business Officer**

![Salary Distribution Chart](chart.png)

- **95th %**
- **75th %**
- **50th % (Median)**
- **25th %**
- **5th %**
The focus institution's median salary will be the same as its average salary in the pre-incumbent data reporting era (pre 2016-17) because incumbent salaries were averaged by respondents prior to submission to CUPA-HR.

CUPA-HR Data Use Agreement
https://www.cupahr.org/surveys/data-use-agreement/

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All Institutions That Contributed Data

Adelphi University (Garden City, NY)
Adler University (Chicago, IL)
Aims Community College (Greeley, CO)
Albany Law School (Albany, NY)
Albert Einstein College of Medicine (Bronx, NY)
Albright College (Reading, PA)
Alexandria Technical & Community College (Alexandria, MN)
Alfred State College (Alfred, NY)
Alice Lloyd College (Pippa Passes, KY)
Allen College (Waterloo, IA)
Alvin Community College (Alvin, TX)
Andrews University (Berrien Springs, MI)
Anne Arundel Community College (Arnold, MD)
Anoka-Ramsey Community College (Coon Rapids, MN)
Appalachian State University (Boone, NC)
Arapahoe Community College (Littleton, CO)
Arkansas Colleges of Health Education (Fort Smith, AR)
Arkansas Tech University (Russellville, AR)
Art Center College of Design (Pasadena, CA)
Athens State University (Athens, AL)
Auburn University (Auburn, AL)
Augsburg University (Minneapolis, MN)
Augusta University (Augusta, GA)
Augustana College (Rock Island, IL)
Augustana University (Sioux Falls, SD)
Austin Community College District (Austin, TX)
Austin Peay State University (Clarksville, TN)
Averett University (Danville, VA)
Babson College (Babson Park, MA)
Baldwin Wallace University (Berea, OH)
Ball State University (Muncie, IN)
Bates College (Lewiston, ME)
Bay Path University (Longmeadow, MA)
Baylor College of Medicine (Houston, TX)
Baylor University (Waco, TX)
Beacon College (Leesburg, FL)
Belmont University (Nashville, TN)
Bemidji State University (Bemidji, MN)
Bennington College (Bennington, VT)
Berea College (Berea, KY)
Berry College (Mount Berry, GA)
Biola University (La Mirada, CA)
Black Hills State University (Spearfish, SD)
Boston College (Chestnut Hill, MA)
Bowdoin College (Brunswick, ME)
Bowling Green State University (Bowling Green, OH)
Brandeis University (Waltham, MA)
Bridgewater College (Bridgewater, VA)
Broward College (Fort Lauderdale, FL)
Brown University (Providence, RI)
Bryant University (Smithfield, RI)
Bucknell University (Lewisburg, PA)
Buena Vista University (Storm Lake, IA)
Burrell College of Osteopathic Medicine (Las Cruces, NM)
Butler County Community College (Butler, PA)
California College of the Arts (San Francisco, CA)
California Institute of the Arts (Valencia, CA)
California Lutheran University (Thousand Oaks, CA)
California University of Science and Medicine (San Bernardino, CA)
Calvin University (Grand Rapids, MI)
Campbell University (Buies Creek, NC)
Campbellsville University (Campbellsville, KY)
Canisius University (Buffalo, NY)
Capital University (Columbus, OH)
Carleton College (Northfield, MN)
Carroll College (Helena, MT)
Casper College (Casper, WY)
Cedar Crest College (Allentown, PA)
Centenary College of Louisiana (Shreveport, LA)
Centenary University (Hackettstown, NJ)
Central College (Pella, IA)
Central Lakes College (Brainerd, MN)
Central Methodist University (Fayette, MO)
Central Michigan University (Mount Pleasant, MI)
Central Ohio Technical College (Newark, OH)
Central Washington University (Ellensburg, WA)
Centre College (Danville, KY)
Century College (White Bear Lake, MN)
Chadron State College (Chadron, NE)
Chapman University (Orange, CA)
Charles R. Drew University of Medicine & Science (Los Angeles, CA)
Cheyney University of Pennsylvania (Cheyney, PA)
Christian Theological Seminary (Indianapolis, IN)
Clemson University (Clemson, SC)
Coastal Carolina University (Conway, SC)
Cochise College (Sierra Vista, AZ)
Colby College (Waterville, ME)
Colgate University (Hamilton, NY)
College of Charleston (Charleston, SC)
College of Lake County (Grayslake, IL)
College of Saint Mary (Omaha, NE)
College of Southern Nevada (Las Vegas, NV)
College of William & Mary (Williamsburg, VA)
College of the Holy Cross (Worcester, MA)
Collin County Community College District (McKinney, TX)
Colorado Christian University (Lakewood, CO)
Colorado College (Colorado Springs, CO)
Colorado Mesa University (Grand Junction, CO)
Colorado Mountain College (Glenwood Springs, CO)
Colorado School of Mines (Golden, CO)
Colorado State University (Fort Collins, CO)
Columbia College Chicago (Chicago, IL)
Columbus State University (Columbus, GA)
Commonwealth University (Bloomsburg, PA)
Community College of Allegheny County (Pittsburgh, PA)
Community College of Philadelphia (Philadelphia, PA)
Community College of Rhode Island (Warwick, RI)
Concordia College (Moorhead, MN)
Concordia University Chicago (River Forest, IL)
Coppin State University (Baltimore, MD)
Cornell College (Mount Vernon, IA)
Cornerstone University (Grand Rapids, MI)
Cuyahoga Community College (Cleveland, OH)
Dakota State University (Madison, SD)
Dallas College (Dallas, TX)
Dalton State College (Dalton, GA)
Davidson College (Davidson, NC)
Davis Technical College (Kaysville, UT)
DePauw University (Greencastle, IN)
DeSales University (Center Valley, PA)
Denison University (Granville, OH)
Des Moines University (Des Moines, IA)
Dickinson College (Carlisle, PA)
Dickinson State University (Dickinson, ND)
Dixie Technical College (Saint George, UT)
Dominican University New York (Orangeburg, NY)
Duquesne University (Pittsburgh, PA)
Earlham College and Earlham School of Religion (Richmond, IN)
East Carolina University (Greenville, NC)
Eastern Illinois University (Charleston, IL)
Eastern Kentucky University (Richmond, KY)
Eastern Washington University (Cheney, WA)
Eckerd College (St. Petersburg, FL)
Elizabethtown College (Elizabethtown, PA)
Elon University (Elon, NC)
Embry-Riddle Aeronautical University (Daytona Beach, FL)
Emerson College (Boston, MA)
Faulkner University (Montgomery, AL)
Felician University (Lodi, NJ)
Ferris State University (Big Rapids, MI)
Fitchburg State University (Fitchburg, MA)
Flathead Valley Community College (Kalsipell, MT)
Fletcher Technical Community College (Houma, LA)
Florida College (Temple Terrace, FL)
Florida Gulf Coast University (Fort Myers, FL)
Florida International University (Miami, FL)
Florida Southern College (Lakeland, FL)
Florida State College At Jacksonville (Jacksonville, FL)
Florida State University (Tallahassee, FL)
Fond du Lac Tribal and Community College (Cloquet, MN)
Fort Hays State University (Hays, KS)
Fort Lewis College (Durango, CO)
Francis Marion University (Florence, SC)
Franciscan Missionaries of Our Lady University (Baton Rouge, LA)
Frontier Nursing University (Hyden, KY)
Frostburg State University (Frostburg, MD)
Furman University (Greenville, SC)
Geneva College (Beaver Falls, PA)
Georgetown College (Georgetown, KY)
Georgetown University (Washington, DC)
Georgia Gwinnett College (Lawrenceville, GA)
Georgia Institute of Technology (Atlanta, GA)
Georgia Southern University (Statesboro, GA)
Georgia State University (Atlanta, GA)
Georgian Court University (Lakewood, NJ)
Glennville State University (Glennville, WV)
Gonzaga University (Spokane, WA)
Goshen College (Goshen, IN)
Grace College and Seminary (Winona Lake, IN)
Grand Valley State University (Allendale, MI)
Grove City College (Grove City, PA)
Hamilton College (Clinton, NY)
Hampden-Sydney College (Hampden-Sydney, VA)
Hanover College (Hanover, IN)
Hardin-Simmons University (Abilene, TX)
Harding University Main Campus (Searcy, AR)
Hartwick College (Oneonta, NY)
Harvey Mudd College (Claremont, CA)
Hennepin Technical College (Brooklyn Park, MN)
Highland Community College (Freeport, IL)
Hillsdale College (Hillsdale, MI)
Hollins University (Roanoke, VA)
Holy Family University (Philadelphia, PA)
Holyoke Community College (Holyoke, MA)
Hood College (Frederick, MD)
Hope College (Holland, MI)
Houston Community College (Houston, TX)
Howard University (Washington, DC)
Illinois State University (Normal, IL)
Illinois Valley Community College (Oglesby, IL)
Immaculata University (Immaculata, PA)
Indian River State College (Fort Pierce, FL)
Indiana State University (Terre Haute, IN)
Indiana Tech (Fort Wayne, IN)
Indiana University East (Richmond, IN)
Indiana University South Bend (South Bend, IN)
Indiana University of Pennsylvania (Indiana, PA)
Indiana University-Purdue University Indianapolis (Indianapolis, IN)
Inver Hills Community College (Inver Grove Heights, MN)
Iowa State University (Ames, IA)
James Madison University (Harrisonburg, VA)
Jefferson College (Hillsboro, MO)
John Brown University (Siloam Springs, AR)
Juniata College (Huntingdon, PA)
Kansas State University (Manhattan, KS)
Kent State University Main Campus (Kent, OH)
Kettering University (Flint, MI)
King's College (Wilkes-Barre, PA)
Kutztown University of Pennsylvania (Kutztown, PA)
Lake Region State College (Devils Lake, ND)
Lake Superior College (Duluth, MN)
Laramie County Community College (Cheyenne, WY)
Lees-McRae College (Bennet Elk, NC)
Lewis-Clark State College (Lewiston, ID)
Linn-Benton Community College (Albany, OR)
Lipscomb University (Nashville, TN)
Longwood University (Farmville, VA)
Loras College (Dubuque, IA)
Loyola Marymount University (Los Angeles, CA)
Moberly Area Community College (Moberly, MO)
Mohave Community College (Kingman, AZ)
Molloy College (Rockville Centre, NY)
Montana State University (Bozeman, MT)
Montana Tech of The University of Montana (Butte, MT)
Montgomery College (Rockville, MD)
Moravian University (Bethlehem, PA)
Morehouse School of Medicine (Atlanta, GA)
Morningside University (Sioux City, IA)
Mount Mercy University (Cedar Rapids, IA)
Mount Saint Mary College (Newburgh, NY)
Murray State University (Murray, KY)
Nebraska Wesleyan University (Lincoln, NE)
Neumann University (Aston, PA)
New College of Florida (Sarasota, FL)
New York Law School (New York, NY)
New York School of Interior Design (New York, NY)
Niagara University (Niagara University, NY)
Nicholls State University (Thibodaux, LA)
Normandale Community College (Bloomington, MN)
North Carolina State University (Raleigh, NC)
North Central Michigan College (Petoskey, MI)
North Dakota State University Main Campus (Fargo, ND)
North Hennepin Community College (Brooklyn Park, MN)
North Idaho College (Coeur d'Alene, ID)
Northeast Ohio Medical University (Rootstown, OH)
Northern Kentucky University (Highland Heights, KY)
Northern Michigan University (Marquette, MI)
Northern State University (Aberdeen, SD)
Northern Virginia Community College (Annandale, VA)
Northland Pioneer College (Holbrook, AZ)
Northwest College (Powell, WY)
Northwest Missouri State University (Maryville, MO)
Northwest Nazarene University (Nampa, ID)
Northwestern College (Orange City, IA)
Northwestern Michigan College (Traverse City, MI)
Notre Dame of Maryland University (Baltimore, MD)
Occidental College (Los Angeles, CA)
Ohio Northern University (Ada, OH)
Ohio University (Athens, OH)
Ohio Wesleyan University (Delaware, OH)
Oklahoma State University (Stillwater, OK)
Oklahoma State University - Oklahoma City (Oklahoma City, OK)
Old Dominion University (Norfolk, VA)
Olivet Nazarene University (Bourbonnais, IL)
Otterbein University (Westerville, OH)
Our Lady of the Lake University (San Antonio, TX)
Palm Beach State College (Lake Worth, FL)
Parkland College (Champaign, IL)
Peru State College (Peru, NE)
Piedmont University (Demorest, GA)
Pine Technical College (Pine City, MN)
Pittsburg State University (Pittsburg, KS)
Point Loma Nazarene University (San Diego, CA)
Point Park University (Pittsburgh, PA)
Pomona College (Claremont, CA)
Prairie View A&M University (Prairie View, TX)
Pratt Institute (Brooklyn, NY)
Principia College (Elsah, IL)
Providence College (Providence, RI)
Purdue University Northwest- Hammond (Hammond, IN)
Queens University of Charlotte (Charlotte, NC)
Quinsigamond Community College (Worcester, MA)
Ramapo College of New Jersey (Mahwah, NJ)
Randolph-Macon College (Ashland, VA)
Reading Area Community College (Reading, PA)
Regent University (Virginia Beach, VA)
Regis University (Denver, CO)
Rhode Island College (Providence, RI)
Rhodes College (Memphis, TN)
Rider University (Lawrenceville, NJ)
Ridgewater College (Willmar, MN)
Ringling College of Art and Design (Sarasota, FL)
Riverland Community College (Austin, MN)
Roanoke College (Salem, VA)
Rochester Community and Technical College (Rochester, MN)
Rochester Institute of Technology (Rochester, NY)
Roger Williams University (Bristol, RI)
Rogue Community College (Grants Pass, OR)
Rollins College (Winter Park, FL)
Rosalind Franklin University of Medicine & Science (North Chicago, IL)
Rose-Hulman Institute of Technology (Terre Haute, IN)
Sacred Heart University (Fairfield, CT)
Saint Francis University (Loretto, PA)
Saint Joseph's College of Maine (Standish, ME)
Saint Louis University (Saint Louis, MO)
Saint Mary's College of California (Moraga, CA)
Saint Norbert College (De Pere, WI)
Saint Paul College (Saint Paul, MN)
Salem State University (Salem, MA)
Salisbury University (Salisbury, MD)
Salish Kootenai College (Pablo, MT)
Salt Lake Community College (Salt Lake City, UT)
Salve Regina University (Newport, RI)
Sam Houston State University (Huntsville, TX)
San Diego State University (San Diego, CA)
San Jacinto College District (Pasadena, TX)
Santa Clara University (Santa Clara, CA)
Sarah Lawrence College (Bronxville, NY)
Schreiner University (Kerrville, TX)
Seattle Pacific University (Seattle, WA)
Seton Hill University (Greensburg, PA)
Sewanee: The University of the South (Sewanee, TN)
Shawnee State University (Portsmouth, OH)
Shenandoah University (Winchester, VA)
Shepherd University (Shepherdstown, WV)
Shippensburg University of Pennsylvania (Shippensburg, PA)
Siena College (Loudonville, NY)
Sinclair Community College (Dayton, OH)
Skidmore College (Saratoga Springs, NY)
Slippery Rock University of Pennsylvania (Slippery Rock, PA)
Smith College (Northampton, MA)
Snow College (Ephraim, UT)
South Central College (North Mankato, MN)
South Dakota State University (Brookings, SD)
Southeast Missouri State University (Cape Girardeau, MO)
Southeastern Baptist Theological Seminary (Wake Forest, NC)
Southeastern Louisiana University (Hammond, LA)
Southern College of Optometry (Memphis, TN)
Southern Illinois University Carbondale (Carbondale, IL)
Southern Utah University (Cedar City, UT)
Southwest Minnesota State University (Marshall, MN)
Southwest Technical College (Cedar City, UT)
Southwest Virginia Community College (Richlands, VA)
Southwestern Oklahoma State University (Weatherford, OK)
Southwestern University (Georgetown, TX)
Spalding University (Louisville, KY)
Spring Arbor University (Spring Arbor, MI)
St. Bonaventure University (St. Bonaventure, NY)
St. Cloud State University (Saint Cloud, MN)
St. Cloud Technical and Community College (St. Cloud, MN)
St. John's University (Queens, NY)
St. Mary's University (San Antonio, TX)
Stark State College (North Canton, OH)
State University of New York At Albany (Albany, NY)
State University of New York College at Cortland (Cortland, NY)
State University of New York College at Geneseo (Geneseo, NY)
State University of New York College at Old Westbury (Old Westbury, NY)
State University of New York at Oneonta (Oneonta, NY)
Stetson University (DeLand, FL)
Stony Brook University (Stony Brook, NY)
Swarthmore College (Swarthmore, PA)
Sweet Briar College (Sweet Briar, VA)
Syracuse University (Syracuse, NY)
Tennessee Technological University (Cookeville, TN)
Texas A&M International University (Laredo, TX)
Texas A&M University (College Station, TX)
Texas A&M University - Kingsville (Kingsville, TX)
Texas State University (San Marcos, TX)
Texas Tech University Health Sciences Center-Lubbock (Lubbock, TX)
Texas Woman's University (Denton, TX)
The College of Idaho (Caldwell, ID)
The College of Saint Scholastica (Duluth, MN)
The Culinary Institute of America (Hyde Park, NY)
The New School (New York, NY)
The University of Akron, Main Campus (Akron, OH)
The University of Alabama (Tuscaloosa, AL)
The University of Arizona (Tucson, AZ)
The University of Montana Western (Dillon, MT)
The University of Scranton (Scranton, PA)
The University of Tampa (Tampa, FL)
The University of Texas Health Science Center at Houston (UTHealth) (Houston, TX)
Thiel College (Greenville, PA)
Touro University - Nevada (Henderson, NV)
Towson University (Baltimore, MD)
Transylvania University (Lexington, KY)
Trinity University (San Antonio, TX)
Truman State University (Kirksville, MO)
Uintah Basin Technical College (Roosevelt, UT)
Union College (Schenectady, NY)
University At Buffalo, State University of New York (Buffalo, NY)
University of Alabama at Birmingham (Birmingham, AL)
University of Alabama in Huntsville (Huntsville, AL)
University of Alaska Anchorage (Anchorage, AK)
University of Alaska Fairbanks (Fairbanks, AK)
University of Alaska Southeast (Juneau, AK)
University of Arkansas Main Campus (Fayetteville, AR)
University of Arkansas at Fort Smith (Fort Smith, AR)
University of Central Missouri (Warrensburg, MO)
University of Cincinnati Main Campus (Cincinnati, OH)
University of Connecticut (Storrs, CT)
University of Dallas (Irving, TX)
University of Dayton (Dayton, OH)
University of Florida (Gainesville, FL)
University of Georgia (Athens, GA)
University of Hawaii - West Oahu (Kapolei, HI)
University of Hawaii Hawaii Community College (Hilo, HI)
University of Hawaii Honolulu Community College (Honolulu, HI)
University of Hawaii Kauai Community College (Lihue, HI)
University of Hawaii Leeward Community College (Pearl City, HI)
University of Hawaii Maui College (Kahului, HI)
University of Hawaii Windward Community College (Kaneohe, HI)
University of Hawaii at Hilo (Hilo, HI)
University of Hawaii at Manoa (Hilo, HI)
University of Houston - Clear Lake (Houston, TX)
University of Houston - Downtown (Houston, TX)
University of Idaho (Moscow, ID)
University of Illinois at Urbana-Champaign (Champaign, IL)
University of Iowa (Iowa City, IA)
University of Kentucky (Lexington, KY)
University of Louisiana at Lafayette (Lafayette, LA)
University of Maryland Baltimore County (Baltimore, MD)
University of Maryland College Park (College Park, MD)
University of Maryland Eastern Shore (Princess Anne, MD)
University of Maryland, Baltimore (Baltimore, MD)
University of Massachusetts (Amherst, MA)
University of Massachusetts Dartmouth (North Dartmouth, MA)
University of Massachusetts Lowell (Lowell, MA)
University of Michigan-Ann Arbor (Ann Arbor, MI)
University of Michigan-Dearborn (Dearborn, MI)
University of Minnesota-Twin Cities (Minneapolis, MN)
University of Mississippi (University, MS)
University of Mount Union (Alliance, OH)
University of Nebraska at Kearney (Kearney, NE)
University of Nevada, Las Vegas (Las Vegas, NV)
University of Nevada, Reno (Reno, NV)
University of New England (Biddeford, ME)
University of New Mexico Main Campus (Albuquerque, NM)
University of New Orleans (New Orleans, LA)
University of North Alabama (Florence, AL)
Valdosta State University (Valdosta, GA)
Valley City State University (Valley City, ND)
Vassar College (Poughkeepsie, NY)
Walsh University (North Canton, OH)
Washington & Jefferson College (Washington, PA)
Washington State University (Pullman, WA)
Washington and Lee University (Lexington, VA)
Waubonsee Community College (Sugar Grove, IL)
Waukesha County Technical College (Pewaukee, WI)
Wayne State College (Wayne, NE)
Weber State University (Ogden, UT)
Webster University (Webster Groves, MO)
Wesleyan University (Middletown, CT)
West Chester University of Pennsylvania (West Chester, PA)
West Virginia School of Osteopathic Medicine (Lewisburg, WV)
West Virginia University at Parkersburg (Parkersburg, WV)
Western Carolina University (Cullowhee, NC)
Western Illinois University (Macomb, IL)
Western Kentucky University (Bowling Green, KY)
Western Michigan University (Kalamazoo, MI)
Western New England University (Springfield, MA)
Western New Mexico University (Silver City, NM)
Western Seminary (Portland, OR)
Western State Colorado University (Gunnison, CO)
Westminster College (New Wilmington, PA)
Westmont College (Santa Barbara, CA)
Wheaton College (Norton, MA)
Whitman College (Walla Walla, WA)
Whitworth University (Spokane, WA)
Widener University (Chester, PA)
Willamette University (Salem, OR)
William Peace University (Raleigh, NC)
Williston State College (Williston, ND)
Winona State University (Winona, MN)
Winthrop University (Rock Hill, SC)
Wittenberg University (Springfield, OH)
York College of Pennsylvania (York, PA)
Youngstown State University (Youngstown, OH)